## **INCOTERMS®**

Incoterms rules is an internationally recognized standard for international and domestic contracts for the sale of goods, published by the International Chamber of Commerce. This illustration shows risk and cost distribution between selle and buyer in accordance with Incoterms 2020.	er	Seller's place	Loading at seller	Initial transport	Export customs clearance, duty paid	Reloading at carrier's, duty paid	Loading	Cargo insurance	Main transport	Unloading	Reloading at freight terminal	Import customs clearance, duty & taxes paid	Transport to destination	Unloading at consignee
<b>EXW</b> Ex Works (Place of Delivery)	Risk Cost	All types of tra	nsport (by road	d, sea, air & rai	L)									
FCA Free Carrier (Place of Delivery)	Risk Cost	All types of tra	ansport (by road	d, sea, air & rai	U)									
FAS Free Alongside Ship (Port of Shipment)	Risk Cost	Sea only												
FOB Free on Board (Port of Shipment)	Risk Cost	Sea only												
CFR Cost & Freight (Port of Destination)	Risk Cost	Sea only												
CIF Cost, Insurance & Freight (Port of Destination)	Risk Cost	Sea only												
<b>CPT</b> Carriage Paid to (Place of Destination)	Risk Cost	All types of tra	insport (by road	d, sea, air & rai	U)									
CIP Carriage & Insurance Paid (Place of Destination)	Risk Cost	All types of tra	nsport (by road	d, sea, air & rai	U)									
<b>DPU</b> Delivered at Place Unloaded (Place of Destination)	Risk Cost	All types of tra	ensport (by road	d, sea, air & rai	()									
DAP Delivered at Place (Place of Destination)	Risk Cost	All types of tra	ensport (by road	d, sea, air & rai	l)								****	
DDP Delivered Duty Paid (Place of Destination)	Risk Cost	All types of tra	insport (by road	d, sea, air & rai	l)									

Please note: Below are guidelines only and can not be used as a full and complete illustration of the cost and risk distribution between seller and **buyer** when using incoterms. Incoterms should always be followed by a named place of delivery. Compulsory cargo insurance is part of CIF and CIP clauses only. ©Smyril Line Cargo

